innovSpur Run 3

Official Launch

8TH NOVEMBER 2023

An Initiative By SKILLSFuture SG IAL INSTITUTE FOR ADULT LEARNING SINGAPORE | AN INSTITUTE OF SUSS SINGAPORE UNIVERSITY OF SOCIAL SCIENCES

Program Outline

1. Welcome & Introduction of innovSpur Team
2. About inlab – IAL Innovation Centre
3. innovSeries and Partnering with inlab
4. SSG's iN.LEARN 2.0 initiative – innovPlus, innovSpur, Sandbox
5. innovSpur Run 3 – Application processes, Timelines, Guidelines
6. Building Future-Oriented EdTech Solutions
   - by Dr Helen Bound, IAL Research Division
7. Expanding EdTech Venture Building
   - by Phoebe Keates,
   Rainmaking APAC (Part of Bain & Company)

Innovation Centre for the CET Sector

Bringing together the CET community to explore, collaborate and innovate learning solutions, raising the quality of CET offerings and learning outcomes in Singapore.

Facilitate Collaboration

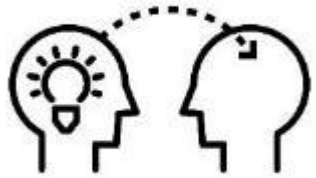
Space for Innovation

Strengthening Capability

inlab

An initiative of SkillsFuture Singapore and the Institute for Adult Learning

Match-make Expertise



Spur Knowledge Exchange

** CET – Continuing Education and Training*

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Cutting Edge Series Enabling Learning Innovation

Incubation Grant initiatives – Focusing on Ideation, Prototyping and Experimentation

innovPlus

Innovate by taking on authentic, real-life learning challenges faced by local organisations, and stand a chance to receive funding support to develop a prototype of your winning solution.

$200,000 prototyping and piloting grant

innovJam

Ideas and hands-on platform for CET bringing together L&D professionals, solutionists, entrepreneurs and technology partners to generate ideas and brainstorm solutions to resolve learning challenges.

$5,000 starter grant

Acceleration Grant initiative – Supporting Scaling Up and Adoption

innovSpur

A new anchor programme of iN.LEARN 2.0, to support innovators and early adopters in scaling up viable prototypes or MVPs to for market commercialization.

Up to $500,000 grant, or 75% of project's eligible cost.

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Signature Series Enabling Learning Innovation

Capability Development initiative – Supporting Digitalisation of Course Delivery

innovDev

Designed to equip Training Providers with the necessary capabilities to redesign their present courses and curricula into quality technology-enabled, blended courses.

Funding of up to 35 consultancy hours

Knowledge and Awareness Platforms

innovBite

Workshops, knowledge and insights sharing platform.

Also focusing on "***Cost effective and Easy-to-use***" learn-tech tools for the TAE sector and enterprises.

innovLogue

Be inspired and get useful insights from invited gurus and expert practitioners who are on the cutting-edge of CET innovations; and engage them through expert panel discussions.

Find out more: https://www.ial.edu.sg/innovation

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Building a Vibrant Learning Innovation Ecosystem

We are looking for interested stakeholders willing to collaborate and value-add to driving innovation in CET learning.

Partnering with Purpose

- Get involved in or contribute to our programs and initiatives
- Create value for CET learning, and stay on the cutting-edge, by participating in or adopting our learning solutions trials, prototypes and sandboxes
- Develop proprietary, next-generation innovations incorporating latest technology and practice

Training Providers and Professionals
(TAE Community)

Enterprises and Industry Associations

Solutionist Organisations

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Nurturing Solutionists and Innovations

From idea generation to commercialisation

innovJam

- Idea generation & support to develop a minimum viable product
- S$5k/project
- 7-10 winners/yr

innovPlus

- Prototyping & pilot testing to validate maturity & extent it can address which learning challenges
- Open competition
- S$200k/project
- 2 x 3 winners/yr

innovSpur

- Bridge gap to market & commercialization for wider adoption
- Target: Learn Tech enterprises
- Up to S$500k/project (co-contribution of 25%)
- ~3 winners/yr

Sandbox – Support adoption efforts, e.g. customer discovery, address regulatory obstacles when adopting an innovation.

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Finding the Right Partners to Make the Difference…

Solving Singapore CET challenges and sectoral pain-points

1. Shortening of e-learning content development – Faster go-to-market for new courses, hastening skills development
2. E-Assessment and proctoring of skills and competencies (going beyond assessing for knowledge)
3. Learner engagement and learner analytics – Finding the right approach, and building capabilities and capacities for it
4. Unifying learning and learner data across learning platforms, while simplifying learners' experience and onboarding – Removing complexities for universal learning

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Making the Impact with Right Partners…

INFOCOMM MEDIA DEVELOPMENT AUTHORITY

EduGrowth

Australian Ed-Tech Innovation Alliance

e2i

Network Partnerships

Adaptemy

ArcLab

ZILLEARN

Innovative Learning Solutionists

BytePlus

aws

VISIONARYSCHOOLMEN

Technology Players and Enablers for CET

SPAZE Ventures

SUSS SINGAPORE UNIVERSITY OF SOCIAL SCIENCES

Centre for Experiential Learning

Impact and Venture Start-up ecosystems

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BACKGROUND OF iN.LEARN INITIATIVE

Building on past achievements, iN.LEARN2.0 is taking on a more targeted approach to (1) Co-fund and co-share the risks of promising innovations and grant **regulatory** waivers to remove barriers that hinder the testing of new learning innovations and (2) Create a conducive environment for prototyping, testing and scaling up of learning innovations.

iN.LEARN 2020		iN.LEARN 2.0
Laid foundation for innovative and blended learning in TAE sector		**Incubate and accelerate** promising solutions
▪ **Seed innovation**: InnovJam (ideation), InnovPlus (prototyping), LTAG (adoption) ▪ Incentivise **development of online learning courseware** ▪ **Develop manpower**: upskill AEs in innovative learning practices ▪ **Build support infrastructure**: iN.LAB, Total Online Learning Solutions	Sharpened focus	▪ Identify **medium-term problem statements and priority concerns** in TAE sector ▪ **Create a conducive environment for prototyping, testing and scaling up of training innovations**, by a range of solutionists (e.g. EdTech providers, startups, training providers, AEs)

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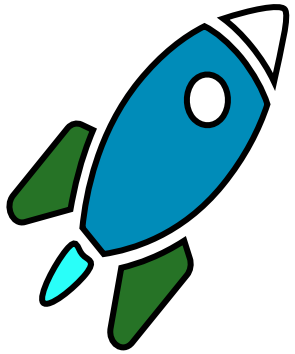
iN.LEARN 2.0 INITIATIVE



- Building and extending on iN.LEARN 2020, iN.LEARN 2.0 focuses on **scaling** up adoption of innovative learning solutions comprising:

  First, **Incubate** prototypes for **industry-wide** application;

  Second, **Accelerate** promising prototypes towards **commercialisation**; and

  Third, **Sandbox** which provides innovators a conducive space for the experimentation and implementation of innovative CET solutions by granting time-limited regulatory waivers so that courses delivered using these innovative solutions can be eligible for SSG course fee funding and/or SkillsFuture Credit.

- Four focal areas:

The proposed solutions and/or Sandbox should fulfil at least one of four focus areas:

1) FA1: Increasing the uptake of online and blended learning by individuals;
2) FA2: Amplifying enterprises' adoption of innovative learning technology;
3) FA3: Developing effective remote assessment and proctoring solutions for individual and enterprise-led training;
4) FA4: Developing effective placement solutions that tighten the industry-training nexus

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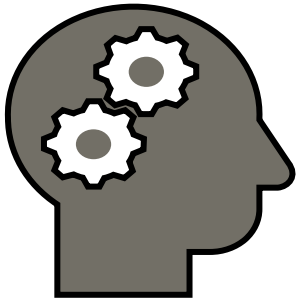
Key Programs of iN.LEARN 2.0



	Incubator (innovPlus)	Accelerator (innovSpur)	Sandbox ^SSG
Description	Develops promising ideas into minimum viable products (MVPs)	Develops successful Incubator MVPs into minimum marketable products (MMPs)	Helps innovators surmount regulatory obstacles to access course fee funding or SkillsFuture Credit
Quantum	Up to $200,000 per project, for a year	Up to $500,000 per project, for up to 12 months to further develop a prototype MVP to MMP	Depends on the course fee grant (CFG) per project, for up to two years

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Funding Details

	Details
Project Duration	Typically 12 months
Support Quantum	Up to S$500,000 of project qualifying cost
Qualifying Cost Items	25% co-contribution of eligible cost • Basic Manpower Costs • Equipment / Software • Material & Consumables • Professional Services

- **Evaluation**: Two stages (Shortlist & Winning). For Final Winning Stage:
  - (1) SSG
  - (2) IAL
  - (3) Proposal/ Industry Reviewers (International / Esteemed)

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Eligibility Criteria

This call is open to all Singapore registered companies fulfilling the following criteria

a) Registered and operating in Singapore;
b) Local and foreign entities (with local UEN)

The initiative is open to an inclusive group of innovators, and is targeted at training providers, Education Technology solutionists, enterprises, and Training and Adult Education professionals.

The proposed solutions should fulfil at least one of the **Four Focus Areas**:

1) Increase the uptake of online and blended learning by individuals;
2) Amplifying enterprises' adoption of innovative learning technology; and
3) developing effective remote assessment and proctoring solutions for individual and enterprise-led training.
4) Develop effective placement solutions, enterprises, & Training and Adult Education nexus.

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Submission & Evaluation Process

Open of innovSpur Run
– Call for Proposals

Clinic Sessions
Potential applicants encouraged to attend one of the joint grant call clinic sessions with IAL and/or SSG officers

Proposal Submission
Applicants submit proposal, cost estimates, financial statements, ACRA, etc to inlab

All documents to be submitted by closing date published (by 4pm)

Pre Stage 1 / Formalities Examination
(Eligibility Screening)
Checks shall be done to determine that applicants meet eligibility criteria and complete documentation submitted

Stage 1 / Evaluation
(Completeness and Soundness of Proposal)
Proposal shall be evaluated by Gate Keepers (internal and external subject matter experts)

Stage 2 / Panel Review and Award
Applicants shall be evaluated by a five-member Award Panel of SSG, IAL, Industry, Pedagogical experts

Award of Grant
Winning applicant (~3/run) shall be awarded with a grant

Call for Proposal For next run

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Pre and Stage 1: Shortlisting Evaluation Criteria

Shortlisting Criteria	
1	Completeness of Proposals
2	Compliance with conditions e.g. alignment to focus area, extent of achieving intended learning outcomes
3	**Completeness and Soundness** Quality of Proposal (Product-Market-Technology + Commercialisation Plan) to achieve Technology Readiness Level ≥7 (min), 02 (min) x Enterprise Adoption from Different Sectors
3a	Business (Market and Competition)
3b	Business (Receivers)
3c	Technology (Technical application / intellectual properties)
3d	Project & Plan (Resources)
3e	Risk, Challenges and Mitigations

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Pre and Stage 1: Shortlisting Evaluation Criteria

	Important Considerations
1.	Extent of innovativeness and ecosystem disruption (i.e. are similar solutions available in the market)
2	Scalability within and beyond Singapore (outcomes beyond 02 adopters/learners)
3	Suitable risk mitigation strategy, including a realistic implementation plan and schedule
4	Track record and required skills/competencies of project team

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Stage 2: Award Evaluation Criteria / Grading

(A) Contribution to Grant Objectives (30 points)

- **Alignment to one or more of the four Focus Areas**
- **Contribute to iNLEARN 2.0's goal of driving learning innovation**
- **Potential to increase adoption for individual / enterprises / TAE**
- **Fit 4 Purpose**

(B) Strength of Scientific Excellence & Innovation Potential (20 points)

- **Extent Project Objectives can be met**
- **Framework, Design, Methodology appropriate and sound**
- **Sufficiency of data / scientific justification / market research**
- **Extent of innovativeness and Technology Readiness Level (TRL) (entry & exit)**
- **Learning solutions / outcomes and concepts: extent it is original & innovative**
- **Address a capability gap, major trend/ driver of change to impact TAE**
- **Pedagogical underpinnings (Integration of research knowledge and use of learning theories into the proposed innovation)**

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Stage 2: Award Evaluation Criteria / Grading

(C) Application & Deployment in Singapore & Commercialisation (30 points)

- **Potential to develop a product, process or service that leads to commericalisation**
- **Diversity in the participating pilot (adopter) organisation**
- **Ecosystem disruption / Plan to translate to the identified industry(ies), industry engagement**
- **Expected impact on individuals, training providers & enterprises**
- **Suitable risk mitigation strategy, realistic implementation (& a post-implementation) plan & schedule**
- **Scalability within & beyond Singapore**

(D) Execution Strength & Technical Competency (20 points)

- **Members with relevant expertise and experience**
- **Proposal integrate relevant public /pvt sector, tech providers & adopters fm SG or international to strengthen market appeal and enhance competitiveness**
- **Project milestones and resources**

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Run 3 Submission / Evaluation Timeline & Process

Engagement Session 1
Call for Proposal (Soft Launch):
InnovSpur Run #3
Date: 12 October 2023

Engagement Session 2
Showcase + Call-for-Proposal #3
(8 November 23)

Clinic Session
Potential applicants encourage tro attend one of the joint grant call clinic sessions
(30 Nov 23, 1 Dec 23, 4 Dec 23, 5 Dec 23, 10 Jan 24, 17 Jan 24, 31 Jan 24, 7 Feb 24)

Proposal Submission
Applicants submit proposal, cost estimates, financial statements and ACRA

Closes (1 Mar 2024) proposals

Pre-Stage 1 / Eligibility and Formalities Examination
Checks shall be done to determine if applicants meet eligibility criteria and complete documentation submitted

Stage 1 / Evaluation (Completeness and Soundness of Proposal)
Proposal shall be evaluated by Gate Keepers (internal and external Subject Matter experts)

Stage 2 / Panel Review and Award
Applicants shall be evaluated by a 5-member Award Panel of SSG, IAL and Industry reps

May – Shortlisted :ppt & Q&A

Award of Grant
Winning applicant (~3/run) shall be awarded with a grant
Date: Aug/Sept 2024

Post Grant Review (Lessons Learnt)

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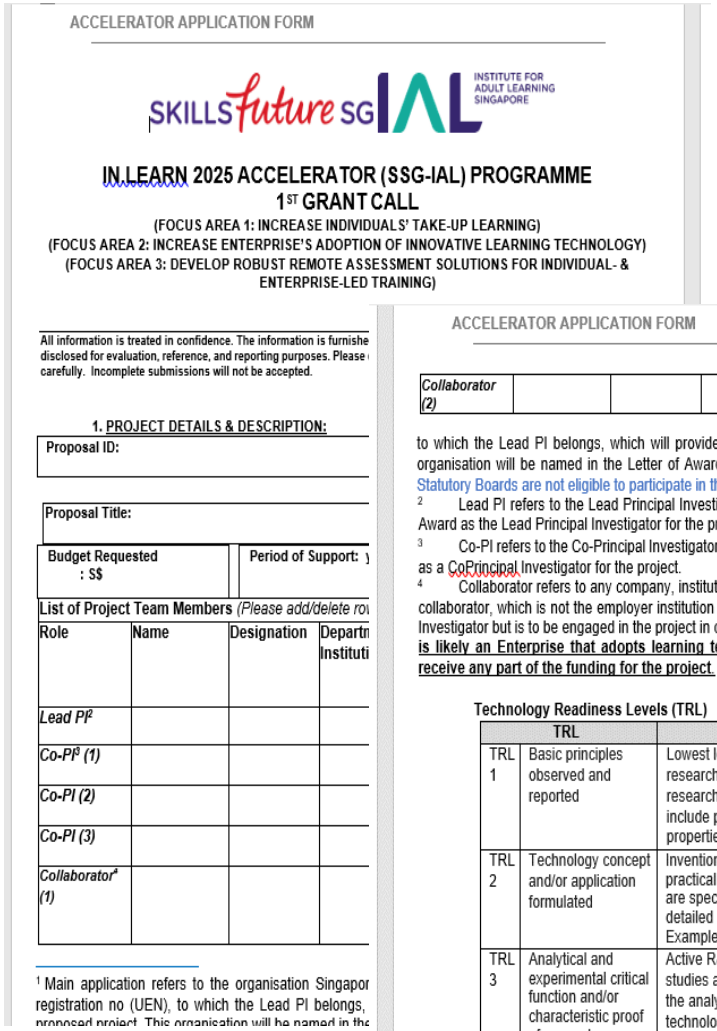
Application Forms

- To read the Info kits and follow the application guidelines in the checklist page eg
- Documents:
  - Grant Call Info Sheet
  - Application Form
  - Accelerator project proposal
  - Annex A – Schedule
  - Annex B – Budget
  - Annex C – CV
  - Annex D – letter of intents (02 enterprise adaptors)
  - Application checklist
  - Declaration and Consent
- Application Evaluation Matrix, Financial Assessment,
- Regulatory Sandbox

Contact Person: selynchenqw@ial.edu.sg



ACCELERATOR APPLICATION FORM

IN.LEARN 2025 ACCELERATOR (SSG-IAL) PROGRAMME
1ST GRANT CALL
(FOCUS AREA 1: INCREASE INDIVIDUALS' TAKE-UP LEARNING)
(FOCUS AREA 2: INCREASE ENTERPRISE'S ADOPTION OF INNOVATIVE LEARNING TECHNOLOGY)
(FOCUS AREA 3: DEVELOP ROBUST REMOTE ASSESSMENT SOLUTIONS FOR INDIVIDUAL- & ENTERPRISE-LED TRAINING)

All information is treated in confidence. The information is furnishe disclosed for evaluation, reference, and reporting purposes. Please carefully. Incomplete submissions will not be accepted.

1. PROJECT DETAILS & DESCRIPTION:

Proposal ID:

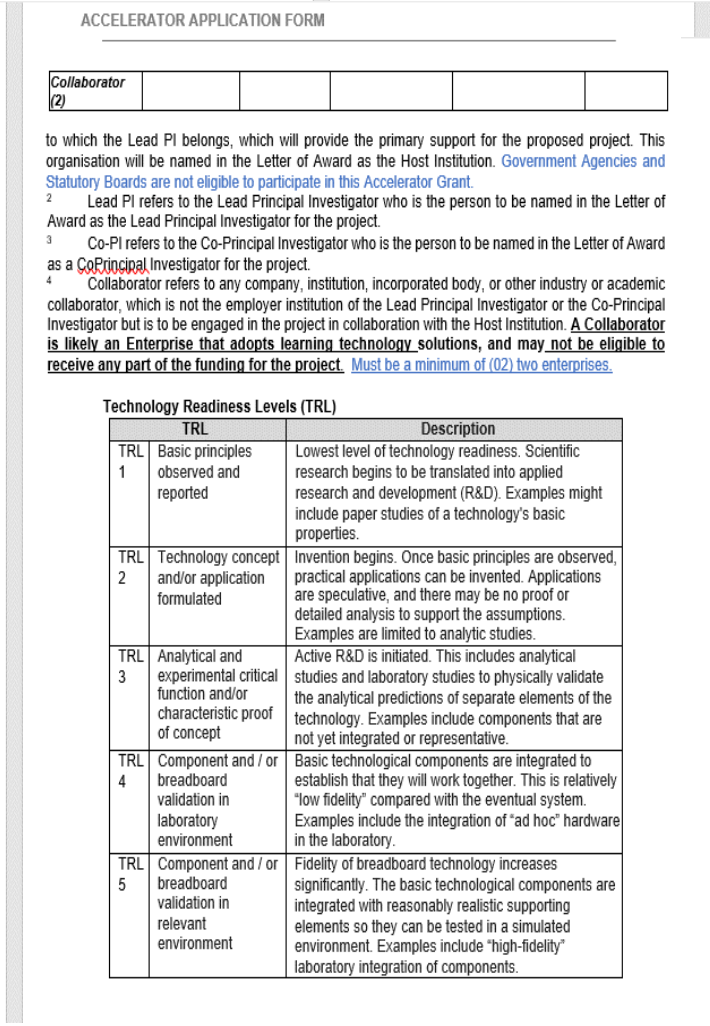
Proposal Title:

Budget Requested : S$	Period of Support:

List of Project Team Members (Please add/delete ro

Role	Name	Designation	Departm Instituti
Lead PI[2]			
Co-PI[3] (1)			
Co-PI (2)			
Co-PI (3)			
Collaborator[4] (1)			

[1] Main application refers to the organisation Singapor registration no (UEN), to which the Lead PI belongs, proposed project. This organisation will be named in the



ACCELERATOR APPLICATION FORM

Collaborator (2)					

to which the Lead PI belongs, which will provide the primary support for the proposed project. This organisation will be named in the Letter of Award as the Host Institution. Government Agencies and Statutory Boards are not eligible to participate in this Accelerator Grant.

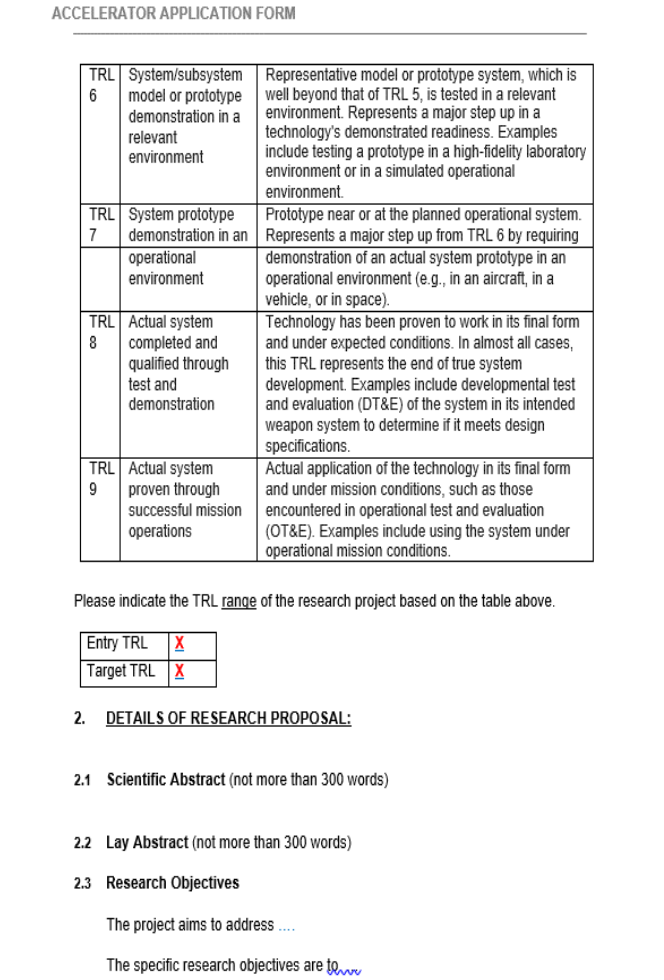
[2] Lead PI refers to the Lead Principal Investigator who is the person to be named in the Letter of Award as the Lead Principal Investigator for the project.

[3] Co-PI refers to the Co-Principal Investigator who is the person to be named in the Letter of Award as a CoPrincipal Investigator for the project.

[4] Collaborator refers to any company, institution, incorporated body, or other industry or academic collaborator, which is not the employer institution of the Lead Principal Investigator or the Co-Principal Investigator but is to be engaged in the project in collaboration with the Host Institution. **A Collaborator is likely an Enterprise that adopts learning technology solutions, and may not be eligible to receive any part of the funding for the project.** Must be a minimum of (02) two enterprises.

Technology Readiness Levels (TRL)

TRL		Description
TRL 1	Basic principles observed and reported	Lowest level of technology readiness. Scientific research begins to be translated into applied research and development (R&D). Examples might include paper studies of a technology's basic properties.
TRL 2	Technology concept and/or application formulated	Invention begins. Once basic principles are observed, practical applications can be invented. Applications are speculative, and there may be no proof or detailed analysis to support the assumptions. Examples are limited to analytic studies.
TRL 3	Analytical and experimental critical function and/or characteristic proof of concept	Active R&D is initiated. This includes analytical studies and laboratory studies to physically validate the analytical predictions of separate elements of the technology. Examples include components that are not yet integrated or representative.
TRL 4	Component and / or breadboard validation in laboratory environment	Basic technological components are integrated to establish that they will work together. This is relatively "low fidelity" compared with the eventual system. Examples include the integration of "ad hoc" hardware in the laboratory.
TRL 5	Component and / or breadboard validation in relevant environment	Fidelity of breadboard technology increases significantly. The basic technological components are integrated with reasonably realistic supporting elements so they can be tested in a simulated environment. Examples include "high-fidelity" laboratory integration of components.



ACCELERATOR APPLICATION FORM

TRL 6	System/subsystem model or prototype demonstration in a relevant environment	Representative model or prototype system, which is well beyond that of TRL 5, is tested in a relevant environment. Represents a major step up in a technology's demonstrated readiness. Examples include testing a prototype in a high-fidelity laboratory environment or in a simulated operational environment.
TRL 7	System prototype demonstration in an operational environment	Prototype near or at the planned operational system. Represents a major step up from TRL 6 by requiring demonstration of an actual system prototype in an operational environment (e.g., in an aircraft, in a vehicle, or in space).
TRL 8	Actual system completed and qualified through test and demonstration	Technology has been proven to work in its final form and under expected conditions. In almost all cases, this TRL represents the end of true system development. Examples include developmental test and evaluation (DT&E) of the system in its intended weapon system to determine if it meets design specifications.
TRL 9	Actual system proven through successful mission operations	Actual application of the technology in its final form and under mission conditions, such as those encountered in operational test and evaluation (OT&E). Examples include using the system under operational mission conditions.

Please indicate the TRL range of the research project based on the table above.

Entry TRL	X
Target TRL	X

2. DETAILS OF RESEARCH PROPOSAL:

2.1 **Scientific Abstract** (not more than 300 words)

2.2 **Lay Abstract** (not more than 300 words)

2.3 **Research Objectives**

The project aims to address ....

The specific research objectives are to

innovSpur

Walk thru the Application Form

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Guidelines for a Good Proposal

Your proposal has to convince the Reviewers and the Review Committee that your project is worthwhile and that you have the competence and plan to achieve the goals. Minimally this outline:

Background: Follow the pointers in the Application Form (applicant details, TRL)

Chapter 1: Preambles (page 1-3)

Description of the project **To improve**

i. Describe the product/service or technology that you are developing.
ii. What are the similar systems/solutions in the market (if any)? How is your product different or better?
iii. What are the barriers to entry (if any) that will make replication of your product/service difficult for your competitors?
iv. For this product, what is the target market in terms of size, customers, market niche, and geographical coverage?
v. What are the pedagogical/andragogical underpinnings?
vi. What are your pricing, promotion, sales, and distribution strategies?
vii. Have you obtained any indications of interest from relevant reference customers, partners, adopters, or third-party investors for the proposed project?

Chapter 2: Preambles (page 4-5) **To improve**

• Relevance to IN.LEARN2.0 & Contribution to Grant Objectives

i. The extent of innovativeness and ecosystem disruption (i.e. are similar solutions
ii. Expected impact on individuals, training providers, and enterprises?
iii. Scalability within and beyond Singapore?

Chapter 3: The Reason / Motivation to develop the project.

Chapter 4: Your innovation: description of project plus separate page(s) on Pedagogical underpinnings

Chapter 5: Market Study of the Product (Market Viability Review)

Chapter 6: The Strategies to be implemented for the product to be profitable **To improve**

Chapter 7: Resources **To improve**

Chapter 8: Challenges, Risks & Mitigation measures

All Attachments as in the Annexes
Instruction sheets avail in Dec 2024

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Budget Votes

- Up to S$500,000 of project qualifying cost with 25% co-contribution of eligible cost (local hires)
- 4 categories of budget votes
- In each vote, there are specific budget line items for the grant proposal budget planning
- To be budgeted under the relevant and specific budget line items

01 Expenditure on Manpower (EOM)

✓ Gross monthly salary comprising basic, variable component & employer's CPF contribution only
✗ Allowances, bonuses, commissions, incentives, expense claims, medical benefits, overtime, GST expenses, etc.
Note: Salary support is only applicable to Project Awardees with system team. Employees must be based in Singapore.

02 Hardware, Software and Equipment (HS&E)

✓ Purchase price, software licensing cost (including IP licensing on andragogy related areas), initial delivery and handling costs, installation and assembly costs
✗ Maintenance and support, extended warranty, GST expenses
Note: Supplier / vendor engaged cannot be parent, subsidiary or associate companies

03 Material and Consumables (M&C)

✓ Purchase price, initial delivery and handling costs of materials and consumables used in the project.
✗ GST expenses
Note: Supplier / vendor engaged cannot be parent, subsidiary or associate companies

04 Consultancy and Other Professional Services (C&OPS)

✓ Fees payable to third parties for consultancy or sub-contracting services to develop the solution
✗ GST expenses
Note: Consultancy / subcontracting to parent, subsidiary or associate companies will not be supported.

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Budget Preparation – Justification of Budget

- Show the breakdown of the proposal budget and the detailed justification for each budget line item
- Detailed justifications must be provided for all resources required to successfully complete the project (e.g., explanation of why budget items are needed, how they will be used)
- Applicants are expected to make an accurate assessment of their requirements (both Supportable & Non-Supportable costs)
- Note that once application's budget submitted, cannot be amended. Hence, potential Project Developers (PDs) are advised to prepare their budgets carefully
- Project spending/invoice should incur only from the start date till end date of the project. No expenditure is allowed after project ends.
- When utilizing the approved project's fund, team can only spend on items specifically listed in the approved budget

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innovSpur Programme Budget Submission

Annex B – Budget Form

innovSpur Budget Form

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O1 =Applicant!Y1

iN.LEARN 2.0 - INNOVSPUR PROGRAMME BUDGET SUBMISSON

(Form Version 1.3)

INSTRUCTIONS FOR COMPLETION OF THIS BUDGET SUBMISSION FORM (ANNEX B - BUDGET TEMPLATE)

1 Please complete the worksheets in the following order:

Applicant

- *All fill-in fields are highlighted in* *Light Yellow*
  Complete all fill-in fields, including the remarks and justifications. *All other fields will be auto-populated.*
- *There should only be 1 budget worksheet per Applicant.*
- *if Applicant duplicate and create this workssheet additionally, Applicant must link them to the* ***Consolidated Budget*** *worksheet.*

Consolidated Budget

- *This worksheet will autofill once the* ***Applicant*** *worksheet is done. If additional* ***Applicant*** *worksheets are created, remember to use back the summation formulas to consolidate the total project costs.*

Summary & Declaration

- *This worksheet will autofill certain information taken from the* ***Applicant*** *worksheet. However, please ensure:*
  - *i) To type out the Name and Designation of the Lead Principal Developer, and provide Signature and Date.*
  - *ii) To type out the Name and Designation of the Authorised Representativein, and provide Signatue and Date*
  - *iii) To type out the Name of the Organisation, provide Company Stamp and Date.*

Other Funding Support

- *Please complete this worksheet for grants currently held or being applied by the Lead Principal Developer (Lead PD)*

2 Please refer to "Guidelines for the Management of Competitive Grants", Appendix 1 on List of Non-Fundable Direct Costs when preparing the budget.

Instructions | Applicant | Consolidated Budget | Summary & Declaration | Other Funding Support

iN.LEARN 2.0 - INNOVSPUR PROGRAMME BUDGET SUBMISSON

(Form Version 1.3)

PROPOSAL TITLE	**APPLICANT PROPOSAL TITLE**
SELECT FOCUS AREAS *(More than one area can be selected if*	

BREAKDOWN OF PROJECT COSTS BY APPLICANT

Organisation Name	**Applicant Organisation Name**	Lead Principal Developer (Lead PD) Name	**Applicant Lead PD Name**
Organisation ACRA / UEN Identifier	**Applicant Organisation ACRA / UEN No.**	Lead Principal Developer (Lead PD) Email	**Applicant Lead PD Email**
Type of Organisation	**Private sector enterprises**	Lead Principal Developer (Lead PD) Mobile	**Applicant Lead PD Mobile**
Percentage of Funding Requested	**75%**	**Co-Contribution by Applicant Organisation**	**25%**

	Category	Supportable	Non-Supportable	Combined	Requested	TOTAL
I.	* Expenditure on Manpower (EOM)	$0.00	$0.00	$0.00	$0.00	$0.00
II.	** Hardware, Software and Equipment (HS&E)	$0.00	$0.00	$0.00	$0.00	
III.	*** Material and Consumables (M&C)	$0.00	$0.00	$0.00	$0.00	
IV.	**** Consultancy and Other Professional Services (C&OPS)	$0.00	$0.00	$0.00	$0.00	

* **Salary - (a) Allowable cost:** Gross monthly salary comprising basic, variable component & employer's CPF contribution only. **(b) Non-Allowable**: Allowances, bonuses, commissions, incentives, expense claims, medical benefits, overtime, GST expenses, etc.

** **Proposed equipment to be purchased must be currently unavailable in the Organisation. If available but still proposed, please provide justifications.**
Hardware, Software & Equipment - (a) Allowable: Purchase price, software licensing cost (including IP on andragogy related areas), delivery and handling (incl. insurance), installations and assembly, and professional fees for testing/training fees.
(b) Non-Allowable costs: Maintenance and support, extended warranty, and GST expenses. Note: Vendor engaged cannot be parent, subsidiary or associate companies

*** **Material and Consumables - (a) Allowable Costs:** Purchase price, initial delivery and handling costs (incl. insurance). **(b) Non-Allowable costs:** GST expenses. Note: Vendor engaged cannot be parent, subsidiary or associate companies

**** **Consultancy and Other Professional Services - (a) Allowable cost:** Fees payable to third parties for consultancy or sub-contracting services to develop the solution. **(b) Non-Allowable:** GST expenses. Note: Subcontracting to associate companies not allowed.

EXPENDITURE ON MANPOWER (EOM)

#	Role Title	Full Name	Cost Per Mth	Total Mths	Supportable									Non-Supportable									*Please describe the role*	*Justification & Deliverables*
					Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly	Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly		
					Mth	Total	Mth	Total	Mth	Total	Mth	Total	Total	Mth	Total	Mth	Total	Mth	Total	Mth	Total	Total		
1	Lead Principal Developer	Type Full Name	$0.00	0.0m	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00		
2	Type Role Description	Type Full Name	$0.00	0.0m	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00		
3	Type Role Description	Type Full Name	$0.00	0.0m	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00		
4	Type Role Description	Type Full Name	$0.00	0.0m	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00		
5	Type Role Description	Type Full Name	$0.00	0.0m	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	$0.00		

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75% of $40,000 = $30,000

	Category	Supportable	Non-Supportable	Combined	Requested	TOTAL
I.	* Expenditure on Manpower (EOM)	$40,000.00	$80,000.00	$120,000.00	$30,000.00	$30,000.00
II.	** Hardware, Software and Equipment (HS&E)	$0.00	$0.00	$0.00	$0.00	
III.	*** Material and Consumables (M&C)	$0.00	$0.00	$0.00	$0.00	
IV.	**** Consultancy and Other Professional Services (C&OPS)	$0.00	$0.00	$0.00	$0.00	

* **Salary - (a) Allowable cost:** Gross monthly salary comprising basic, variable component & employer's CPF contribution only. **(b) Non-Allowable**: Allowances, bonuses, commissions, incentives, expense claims, medical benefits, overtime, GST expenses, etc.

** **Proposed equipment to be purchased must be currently unavailable in the Organisation. If available but still proposed, please provide justifications.**
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(b) Non-Allowable costs: Maintenance and support, extended warranty, and GST expenses. Note: Vendor engaged cannot be parent, subsidiary or associate companies

*** **Material and Consumables - (a) Allowable Costs:** Purchase price, initial delivery and handling costs (incl. insurance). **(b) Non-Allowable costs:** GST expenses. Note: Vendor engaged cannot be parent, subsidiary or associate companies

**** **Consultancy and Other Professional Services - (a) Allowable cost:** Fees payable to third parties for consultancy or sub-contracting services to develop the solution. **(b) Non-Allowable:** GST expenses. Note: Subcontracting to associate companies not allowed.

EXPENDITURE ON MANPOWER (EOM)

#	Role Title	Full Name	Cost Per Mth	Total Mths	Supportable									Non-Supportable								
					Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly	Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly
					Mth	Total	Mth	Total	Mth	Total	Mth	Total	Total	Mth	Total	Mth	Total	Mth	Total	Mth	Total	Total
1	Lead Principal Developer	Mr Abc	$10,000.00	12.0m	1.0m	$10,000.00	1.0m	$10,000.00	1.0m	$10,000.00	1.0m	$10,000.00	**$40,000.00**	2.0m	$20,000.00	2.0m	$20,000.00	2.0m	$20,000.00	2.0m	$20,000.00	**$80,000.00**
2	Type Role Description	Type Full Name	$0.00	0.0m	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	**$0.00**	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	0.0m	$0.00	**$0.00**

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	Category	Supportable	Non-Supportable	Combined	Requested	TOTAL
I.	* Expenditure on Manpower (EOM)	$0.00	$0.00	$0.00	$0.00	$0.00
II.	** Hardware, Software and Equipment (HS&E)	$0.00	$1,200.00	$1,200.00	$0.00	
III.	*** Material and Consumables (M&C)	$0.00	$0.00	$0.00	$0.00	
IV.	**** Consultancy and Other Professional Services (C&OPS)	$0.00	$0.00	$0.00	$0.00	

* **Salary - (a) Allowable cost:** Gross monthly salary comprising basic, variable component & employer's CPF contribution only. **(b) Non-Allowable:** Allowances, bonuses, commissions, incentives, expense claims, medical benefits, overtime, GST expenses, etc.

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(b) Non-Allowable costs: Maintenance and support, extended warranty, and GST expenses. Note: Vendor engaged cannot be parent, subsidiary or associate companies

*** **Material and Consumables - (a) Allowable Costs:** Purchase price, initial delivery and handling costs (incl. insurance). **(b) Non-Allowable costs:** GST expenses. Note: Vendor engaged cannot be parent, subsidiary or associate companies

**** **Consultancy and Other Professional Services - (a) Allowable cost:** Fees payable to third parties for consultancy or sub-contracting services to develop the solution. **(b) Non-Allowable:** GST expenses. Note: Subcontracting to associate companies not allowed.

HARDWARE, SOFTWARE AND EQUIPMENT (HS&E)

				Supportable									Non-Supportable								
				Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly	Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly
#	Item Description	Cost Per Item	Total Items	Qty	Total	Qty	Total	Qty	Total	Qty	Total	Total	Qty	Total	Qty	Total	Qty	Total	Qty	Total	Total
1	Developer Tools	$100.00	12.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00	3.0i	$300.00	3.0i	$300.00	3.0i	$300.00	3.0i	$300.00	$1,200.00

Essential to provide a comprehensive budget that includes all relevant costs including non-supportable costs; borne by project team.

- To show these are the actual costs of the entire project
- Transparency
- Realistic Project Evaluation
- Funders and sponsors need to know the full financial scope of the project to make informed decisions about allocation

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HARDWARE, SOFTWARE AND EQUIPMENT (HS&E)

#	Item Description	Cost Per Item	Total Items	Supportable										Non-Supportable										Justification & Deliverables
				Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly		Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly		
				Qty	Total	Qty	Total	Qty	Total	Qty	Total	Total		Qty	Total	Qty	Total	Qty	Total	Qty	Total	Total		
1	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
2	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
3	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
4	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
5	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
6	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
7	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
8	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
9	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
10	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		

IF NEED TO INSERT MORE ROWS, PLEASE ONLY INSERT FROM ABOVE HERE. IF NOT, CALCULATION ERRORS MAY OCCUR !

MATERIAL AND CONSUMABLES (M&C)

#	Item Description	Cost Per Item	Total Items	Supportable										Non-Supportable										Justification & Deliverables
				Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly		Quarter 1		Quarter 2		Quarter 3		Quarter 4		Yearly		
				Qty	Total	Qty	Total	Qty	Total	Qty	Total	Total		Qty	Total	Qty	Total	Qty	Total	Qty	Total	Total		
1	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
2	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		
3	Type Item Description	$0.00	0.0i	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	0.0i	$0.00	$0.00		

Instructions | Applicant | Consolidated Budget | Summary & Declaration | Other Funding Support

PROGRAMME BUDGET SUBMISSON *(Form Version 1.3)*

APPLICANT PROPOSAL TITLE

CONSOLIDATED BUDGET

table Quarter 1	Supportable Quarter 2	Supportable Quarter 3	Supportable Quarter 4	Supportable Amount	Requested Amount
,000.00	$ 300,000.00	$ 300,000.00	$ 300,000.00	$ 1,200,000.00	$ 900,000.00
00.00	$ 300,000.00	$ 300,000.00	$ 300,000.00	$ 1,200,000.00	$ 900,000.00

** TOTAL REQUESTED AMOUNT $ 900,000.00

EXCEED $500,000

Will reflect red if exceed $500k

lower] of the total project expenditure during the Project Agreemet Relevant Period on Accelerator Grant Qualifying

onsent.

iN.LEARN 2.0 - INNOVSPUR PROGRAMME BUDGET SUBMISSON						(Form Version 1.3)
APPLICANT PROPOSAL TITLE						
CONSOLIDATED BUDGET						

	Category	Supportable Quarter 1	Supportable Quarter 2	Supportable Quarter 3	Supportable Quarter 4	Supportable Amount	Requested Amount
I.	Expenditure on Manpower (EOM)						
	Applicant Organisation Name	$ 150,000.00	$ 150,000.00	$ 150,000.00	$ 150,000.00	$ 600,000.00	$ 450,000.00
	[For additional sheets, please follow the formulas above]						
	[For additional sheets, please follow the formulas above]						
	[For additional sheets, please follow the formulas above]						
	[For additional sheets, please follow the formulas above]						
	SUB-TOTAL	$ 150,000.00	$ 150,000.00	$ 150,000.00	$ 150,000.00	$ 600,000.00	$ 450,000.00

** TOTAL REQUESTED AMOUNT	$ 450,000.00
WITHIN $500,000	

** *Total Requested Amount* ***shall not exceed 75% or S$500,000 (whichever is the lower)*** *of the total project expensiture during the Project Agreemet Relevant Period on Accelerator Grant Qualifying Cost Items)*

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SUMMARY OF BUDGET REQUESTED		AMOUNT (S$)
Expenditure on Manpower	$	900,000.00
Hardware, Software & Equipment	$	-
Material & Consumables	$	-
Consultancy & Other Professional Services	$	-
TOTAL BUDGET REQUESTED	$	900,000.00

Declaration by Applicant Organisation Project Lead (PL):

1. I declare that all the items proposed are required and necessary for my Project.
2. I declare that all the items proposed are accurate and reasonable, and are aligned to the objectives, proposed milestones and deliverables of my Project.
3. I have done my due diligence to check and ensure that the budget indicated for all the proposed items/services/manpower to be purchased/engaged above
4. I have also done my due diligence to check and ensure that all the proposed Equipment to be purchased are currently unavailable in my organisation. If the proposed Equipment is already available, please provide strong justifications on the need to purchase such similar Equipment.
5. I am fully aware that I am required to share Equipment purchased using iN.LEARN 2.0 Accelerator funds with other Applicants in Singapore if necessary.
6. I have done my due diligence to properly and thoroughly check through the above submission, to ensure that all information provided are correct and free from error.

Submitted and Declared by:

Lead Principal Developer Name and Designation

Signature of Lead Principal Developer and Date

Endorsement by Authorised Representative of Applicant Organisation:

On behalf of the Applicant, I shall ensure that the usage of funds proposed in this project will be managed in accordance to the iN.LEARN 2.0 Accelerator Funding Guidelines, and governed within the prevailing policies of the institution.

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iN.LEARN 2.0 - INNOVSPUR PROGRAMME BUDGET SUBMISSON

(Form Version 1.3)

APPLICANT PROPOSAL TITLE

4 - DECLARATION OF OTHER FUNDING SUPPORT

Please complete this sheet for grants currently held or being applied by the Lead Principal Developer (Lead PD).
Please indicate "N.A." for grants currently with no awarded grants or grants being applied for.
All Lead Principal Developers must be accounted for under this section. Failure to do so may render the application invalid.

* Grant Title and ID	Funding Agency (Eg. NRF, A*STAR, MOE, IMDA, WSG, etc.)	Status (Awarded, Applied or N/A)	Total ($) (S$ '000)	Years of Support	End Date (dd-mmm-yyyy)	Role (Lead Principal Developer, Project Manager, etc.)	Any period of Overlapping of Manpower with this programme? (Yes / No / N.A.)	If 'Yes' to Overlapping, declare number of months for the public funding project.
Type please	Type please		$ -	0.0 Yr	dd-mmm-yyyy	Type please		
Type please	Type please		$ -	0.0 Yr	dd-mmm-yyyy	Type please		
Type please	Type please		$ -	0.0 Yr	dd-mmm-yyyy	Type please		
Type please	Type please		$ -	0.0 Yr	dd-mmm-yyyy	Type please		
Type please	Type please		$ -	0.0 Yr	dd-mmm-yyyy	Type please		
Type please	Type please		$ -	0.0 Yr	dd-mmm-yyyy	Type please		

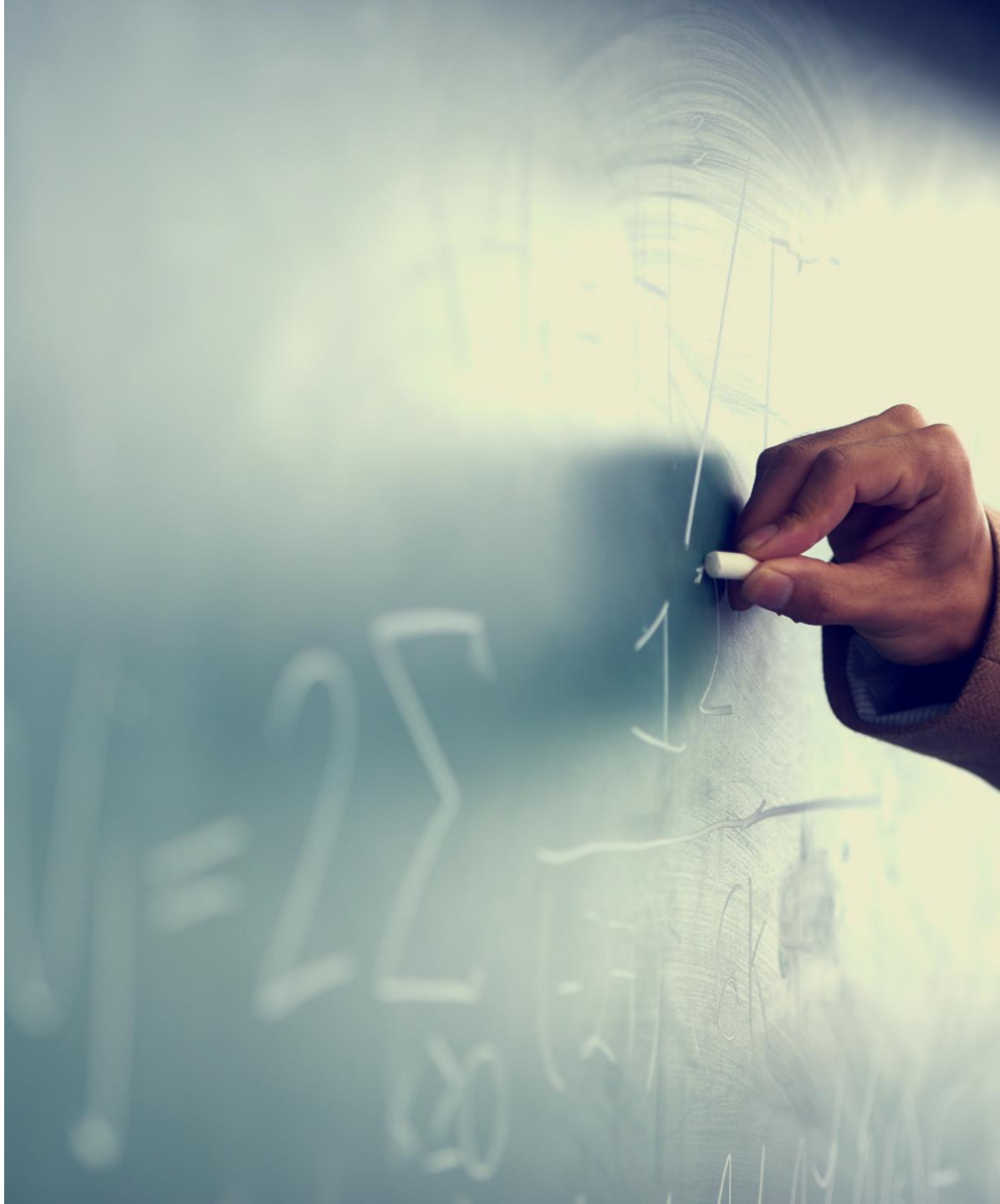
IMPORTANT CONSIDERATION

1. *If there are any current public funding project(s) that is/are of similar nature to this innovSpur Programme, then it will render this application invalid. This is because public funding coming from another agency to project(s) that is/are of similar nature to this innovSpur Programme will result in double funding.*

2. *If the Lead Principal Developer (Lead PD) is involved in other public funding project(s) that is/are of NO similar nature to this innovSpur Programme, Lead PD MUST declare his/her involvement in the public funding project(s) WILL NOT OVERLAP with this innovSpur programme in terms of Expenditure on Manpower. For example, If Lead PD already spend 6 months in other public funding projects, then the Lead PD can only put a maximum of 6 months manpower involvement for this innovSpur Programme.*

Observations From Run 2

- Overall writeup improved.
- Product level should be TRL 4. Demo during Stage 2 Pitching Day.
- Scalability? At least 2 adopters (Past winners average 3-4)
- Need to focus and substantiate Stage 2 Evaluation, Criteria Part B – Strength of Scientific Excellence & Innovation Potential
- Innovativeness. Modular and Radical Only.
- Funding only can be used for local hires



Clinic Sessions for Run 3 (Zoom)

1. 30 November 2023
2. 1 December 2023
3. 4 December 2023
4. 5 December 2023
5. 10 January 2024
6. 17 January 2024
7. 31 January 2024
8. 7 February 2024

- 10 am
- 1 pm
- 2.30 pm
- 4 pm

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Proposal Submission for Run 3

Closing Date for Proposal Submission **(one softcopy^ by Thumb Drive (not returnable) + One colour hardcopy)**	**Friday, 1 Mar 2024, 1600^ hrs (GMT+8hrs, local standard time)** **Proposal must be submitted online to:** **Programme Manager, Accelerator** **Institute for Adult Learning** **11 Eunos Road 8** **#05-03/06, Lifelong Learning Institute** **Singapore 408601** **selynchenqw@ial.edu.sg** **ivan_lee@ial.edu.sg**
For any enquiries, you may contact:	Ivan Lee Ivan_lee@ial.edu.sg
	Selyn Chen (Ms.) selynchenqw@ial.edu.sg

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Building Future-Oriented EdTech Solutions that Stick

Good design of EdTech tools for learning requires hard and often frank conversations with clients. Focusing on what, where, how and why of learning in conversations with clients is important in bringing clarity of purpose and intent. But there is a bigger agenda at stake for Singapore. In 2022 Minister Chan proclaimed that “our teaching-learning system must be our ability to create new ideas, perspectives, and products of value to the world” (Minister Chan Chun Sing speech, 30/05/2022). In other words, the design of learning and the systems that support learning, including EdTech, need to be future-oriented. IAL’s newly developed Future-oriented Pedagogical Practices (FOPP) Framework is a tool that can be used by practitioners not only to guide client conversations, but to evaluate the ways in which the learning design embedded in an EdTech tool supports or limits users’ learning. In this half day workshop, participants will:

- become familiar with and use the FOPP Framework to evaluate an EdTech tool of your choosing
- discuss how the FOPP Framework can support the boundary crossing work you do in conversations with clients
- begin an ongoing dialogue about how EdTech can support future-oriented learning

Helen Bound (Dr)
Deputy Director, Research Division
Institute for Adult Learning

Associate Professor Helen Bound is Principal Research Fellow in the Research Division at Institute for Adult Learning, Singapore University of Social Sciences. Her research interests include learning in different contexts and for different purposes; future-oriented pedagogical practices, identity and development, learning of different workforce segments (e.g. non-permanent workers) and sustainable change within organisations and sectors. As a well-published author, Dr Bound published her 4th book as the leading editor for *Flipping the lens from teaching to learning: Pedagogies for future-oriented learners* earlier this year.

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EdTech and Future-Oriented Learning Design Workshop

Focus Group Discussions: Jan/Feb 2024

Pilot run of workshops: Mar/Apr 2024

Register your interest now!

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THANK YOU

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